

## **ANTONIO BENJAMIM DA COSTA JUNIOR**

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Date of Birth: 12/20/1973  
Marital state: Divorced

### **EDUCATION**

Computer Networks  
Universidade Gama Filho/RJ

### **LANGUAGE**

English - Fluent  
Spanish - Intermediate

### **PROFESSIONAL EXPERIENCE**

**Tufin Software Technologies Ltd. (Israel)**  
Senior Solutions Engineer

Aug/2015 - Present  
LATAM

Joined Tufin's new LATAM team with colleagues in Brazil and Chile as the first local representatives.

Acting as technical representative for sales among Distributors, Resellers and large Customers with the responsibility to expand the presence of Tufin by supporting the commercial staff and evangelizing the need and use of our products, starting the first local series of TCSE training sessions, seminars and marketing campaigns.

Responsible for the technical evaluation of cloud service providers for a new worldwide Corporate Lab infrastructure so it can achieve a superior level in speed and availability, delivering a better on-demand solution to Training, SEs, BDR, Development and Technical Services.

**Proof Investigação Digital**  
Senior Information Technology Security Engineer

Dec/2011 - Aug/2015  
São Paulo

Consulting services for large clients in São Paulo area using new networking and security technologies.

Great expertise with projects using products from F5, Cisco/Meraki, Splunk, Tufin, VMWare, Arbor, Venafi and Symantec.

Responsible for critical projects for financial and telecom markets and joined the staff that delivered the largest Latin American F5 project in 2012 with the F5 Big-IP's Viprion series and the largest Splunk license deployed on South America in 2014.

Part of the team that lead Proof to be the No. 1 Splunk partner in Latin America.

**Stefanini IT Solutions/Telefonica Empresas Datacenter** Nov/2010 – Dec/2011  
Senior Information Technology Security Analyst / Tech Leader São Paulo

Started as Senior Analyst and then promoted to Tech Leader of a team dedicated to respond to third level Security Incidents of Telefonica Empresas' CIS Datacenter.

Reinforced the security and privacy of Security Operations by designing and controlling a complete remodeling of Equipment's Inventory Database and the AAA Policy review when accessing clients' equipment.

Responsible for virtualizing all Security/Networking staff supporting systems that were using stand-alone solutions of HW and SW.

**Foco Gestão em TI** June - November 2010  
Senior IT & Information Technology Security Engineer São Paulo

Main projects included LAN/WAN infrastructure review, renegotiation of telecom contracts, legacy WAN migration to VPN over the Internet, support in response to external auditors, selection and acquisition of Internet content management solutions.

**Future Security** Feb/2008 - Jun/2010  
Senior Information Technology Security Engineer São Paulo

On the Project Management and Solutions Architecture fields, I supported pre-sales, planning and implementation of security solutions to clients from different market areas.

Intermediation of customers' business demands through the survey, analysis, and planning of security environment changes in addition to security events auditing and CMDB with new tools (ArcSight and Tufin Secure Suite).

**Construtora Norberto Odebrecht S/A** Apr/2001 - Feb/2008  
Senior Information Technology Security Analyst UAE, Angola and Venezuela  
Senior Information Technology Security Analyst Rio and São Paulo Headquarters  
Information Technology Security Analyst Country director and Luanda Sul Project - Angola

Assessment, planning and deployment management of new IP backbone based in outsourced VPN connections with a single telco operator in Brazil and for a new MPLS VPN network supporting Voice and Data with worldwide telco operator in Brazil and other countries.

Technical evaluator to eliminate problems when the hiring services and purchases for Telecom and Security (Brazil and other countries), transparency to remote IT administrators by establishing a network monitoring website and supporting Enterprise Central Helpdesk staff.

Increased the network inspection with IDS, established the local WIFI/Dial IN access provision for roaming users, managed migrations from traditional overpriced links to VPN site-to-site via Internet, and deployment of new standards of cluster Firewalls at the corporate core. These changes raised the levels of services availability and network security.

Planning and deployment of Cisco IP telephony for privacy and encryption support of worldwide voice traffic between strategic resources.

International aid for issues of Security and Network with local presence in South Africa, Angola, Argentina, Colombia, Ecuador, United Arab Emirates, United States and Venezuela.

## **Consulte Soluções em Conectividade**

IT and Network Consultant

Apr/1997 - Apr/1998

## **Interligue/CPUnet Internet Provider**

Founder

Jul/1995 - Apr/1997

## **UFBa – Computer Science Department**

Academic network administration

1993 - Jun/1995

### **TECHNICAL EXPERIENCE**

**Operational Systems:** AIX, Linux, Mac OS, Windows, OS/2, Novell, VMWare ESX, Solaris;

**Security Systems:** F5, ArcSight, Tufin, Oracle (Advanced Security), Checkpoint, ISS, IronPort, Symantec, Linux, Cisco, NetScreen/Juniper, Arbor, Palo Alto;

**Telephony:** IP Telephony, SIP, Skinny, VoFR, VoIP, gateways and ToIP & TDM integration;

**Networking advanced knowledge LAN/WAN/INTERNET:** TCP/IP, IPX, NETBEUI, Client/Server, Internet Provider, Routing, Remote Communication and Cabling;

**Hardware:** RISC, PC, Servers, Storage NAS/SAN, Firewalls, IPS/IDS, Routers, Access Points, Switches, Modems and Serial Communication;

**Other Skills and Programs Used:** Splunk, Big Data, Analytics, SIEM, Configuration Management, Virtualization, Web Pages, CGI interfaces using JavaScript, Cold Fusion, PHP, Perl or C++, interfaces to Oracle, MySQL and Microsoft SQL databases.

### **COURSES AND CERTIFICATIONS**

**MBA – Project Management Agile & PMI (in progress)**

**CEH - Certified Ethical Hacker**

**PenTester by Training Education Services**

**Intro to (ISC)2 CISSP**

**Tufin Certified Security Expert, TCSE**

**Splunk Certified Sales Engineer Level I**

**Splunk PS Onboarding – Plano/TX**

**Cisco UCS Invicta Partners Session**

**Proof - Palo Alto Next Generation Firewalls & Panorama Management**

**F5 Partner´s Training - DDoS Protection with BIG-IP Advanced Firewall Manager**

**Proof - F5 BIG-IP (ASM, GTM & APM)**

**Cisco Identity Services Engine certification (FE & SE) (Partner ATP)**

**F5 101 Application Delivery Fundamentals**

**Splunk 6 Bootcamp**

**Arbor Networks APS & NSI Partners Bootcamp**

**F5 Accreditation Partner 2013.1 Certification Series**

**Cisco Identity Services Engine / Multirede Informatica**

**Oracle Advanced Security / Oracle Partner Network Brazil**

**ArcSight Partners Boot camp / Westcon São Paulo (ACIA & ACSA)**

**Cisco IronPort Certified Security Professional – WEB / IronPort Brazil**

**Checkpoint Official Curriculum / Compugraph (CCSE+ R65)**

**Cisco Official Curriculum / Multirede (ICND, ACRC, CVOICE, CIPT, CCNA, CCNA WIFI)**

**Microsoft Certified Engineer, MSCE Windows NT**